# CONTRACT USER GUIDE



# How to Use Firearms, Ammunition, Related Training Products, Services, Accessories and Less than Lethal Munitions Statewide Contract

Contract #: LAW09 Contract Duration: 9/30/2013 to 6/30/14

MMARS #: LAW09\* Options to renew: Interim Contract – Reopening 4/15/14 in COMMBUYS

Contract Manager: William Funk - 617-720-3112 william.funk@state.ma.us

This contract contains: Supplier Diversity Office (SDO) Businesses and Environmentally Preferable

Products (EPP) Programs and Prompt Pay Discount Program

Last change date: 2/24/2014

### **Contract Summary**

This contract is for the supply and delivery of **Firearms, Ammunition, Related Training Products, Services, Accessories and Less than Lethal Munitions. IMPORTANT NOTICE:** Instead of RFR LAW15 being further developed, LAW09 will be **reopened** on or about 4/15/2014 for another 12 months through 6/30/2015 to better meet the needs of the Commonwealth. This will allow all current vendors and bidders to review their product lines for greater opportunities to the Commonwealth and for new vendors to submit bid responses. All responses will be posted, reviewed and awarded through the new eProcurement system COMMBUYS that is replacing Comm-PASS as of March 24, 2014.

The following categories of products and services are available under this contract:

- Firearms
- Ammunition
- Related Training Products
- Services
- Accessories
- Less than Lethal Munitions

### **Benefits and Cost Savings**

- Prompt Pay Discount
- Volume Purchase Discounts
- Time Limited Specials
- Trade-ins

#### Who Can Use This Contract

**Applicable Procurement Law:** MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

#### **Eligible Entities:**

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;

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- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Public purchasing cooperatives;
- 08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 09. Other states and territories with no prior approval by the State Purchasing Agent required; and
- 10. Other entities when designated in writing by the State Purchasing Agent.

## **Pricing and Purchase Options**

Purchase Options: Purchases will be direct, outright purchases with no delivery charges.

**Pricing and buying details:** Cost tables detail the cost structure of the equipment. Pricing is based on the cost tables and/or catalogs posted under the "Vendor" tab on Comm-PASS. Price Lists under the "Vendor" tab with an MSRP require the application of a vendor's discount found on the *Pricing Schedule 110909* under the "Forms & Terms" tab. Other Price Lists have the discounted prices posted with the manufacturers' products pricing posted under their "Vendor" tab.

#### **Additional Information**

**Delivery** - All quotations are Freight on Board (FOB) destination, delivered and unloaded to all Departments and/or Political Subdivisions within the Commonwealth of Massachusetts, with all charges for transportation and unloading paid by the contractor.

Contractors will deliver goods within 30 business days after receipt of order (ARO). Goods delivered after 30 business days may be deemed unacceptable and returned at no cost.

Warranty - Warranties are at a minimum of 2 years and free from factory defects from when received.

Manufacturer's Recalls – Product recalls will result in notification from Contractors and instructions on the action to be taken at no expense to the Commonwealth. Updated repair technical sheets and product cancellations which include all associated product parts and accessories will be received from each Contractor with any associated expenses borne by the Contractor.

Contractors are responsible, at their expense, for all repairs due to factory recalls or products deemed factory defective for either parts or workmanship and will be repaired and returned within 5 working days of receipt of the repaired item.

**Product Liability Insurance** - All items must be covered by a Manufacturer's product liability Insurance.

**Trade-ins** – Departments may engage in product trade-ins with those Contractors agreeing to accept trade-ins which will be negotiated in good faith at the time of trade-in. All trade-ins should be identified and agreed upon by both parties.

Damaged Goods Return – This covers items that do not meet contract specifications as well as goods damaged in transit, which the contractor will have 15 calendar days to pick up and replace at no charge to the Commonwealth. If the identified items are not picked up after 15 calendar days the Commonwealth becomes the owner and may decide on product disposition.

**General Return/Exchange** - Goods ordered by the Commonwealth can be returned within 30 calendar days of receipt for any reason for a full contract price credit.

**Product Support** - Contractors offer the following:

Multiple manufacturers by awarded categories.

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- Price and percent discounts against each Law Enforcement manufacturer's price list.
- Product support as requested.
- Product sampling at no charge to departments for new product or initial use of a product to meet a departments needs for an evaluation time period.
- Drop shipment capabilities at no additional charge.
- A willingness to maintain or have access to product inventory at their place of business.
- A return goods policy that meets Commonwealth needs.
- Supplying physical price lists and catalogs as needed while on contract.

<u>Comments & Complaints</u> - Departments are encouraged to submit their comments & complaints to the Contract Manager regarding any occurrence which relate to a contractor's performance that does not meet the terms and conditions of the contract.

#### **Vendor List and Contract Information**

Awarded contractors are listed below and on the "Vendor" tab of <u>Comm-PASS</u>. At the bottom of the vendor detail page is "Pricing Information." Contractor involvement in any of the following OSD Programs will have the appropriate icon appearing on the Comm-PASS "Vendor" tab page: Small Business Purchasing Program (SBPP), Supply Diversity Office Certification (SDO), Supplier Diversity Program (SDP), Environmentally Preferable Products Program (EPP), and Prompt Pay Discount (PPD). As these programs migrate to COMMBUYS updates will be made available.

Vendors	Contact	Telephone	Email	Programs
Jurek Brothers	Greg and Steve Jurek	413-774-2783	info@jurekbrothers.com	PPD, SDP
All-Sports Heroes Uniforms, Sporting Goods & Promotions	Barbara Normandin	978-452-1976 x 353	bnormandin@heroesuniforms.com	PPD, SDP
Central Equipment Company Inc.	Jean Cole	508-758-3758	centralequipment@verizon.net	PPD, SDP
Interstate Arms	Susan Ferri	978-667-7060 x117	sue@interstatearms.com	PPD, SDP
Safariland	Patricia Coppedge	800-428-0588 x 1739	Patricia.coppedge@safariland.com	PPD, SDP

# **Strategic Sourcing Services Team Members (Work In Progress)**

Team Member	Department	
Vincent Alfano	Town of Bolton Police Department (Bolton PD)	
Collette Blais	Department of Corrections (DOC)	
William Funk	Operational Services Division (OSD)	
John Reardon	MA Environmental Police (MEP)	
Aaron Washington	MA State Police (POL)	
Robert Wong	MA Environmental Police (MEP)	

# Where to Obtain Important Contract Information

To obtain in depth contract information please go to the <u>Comm-PASS</u> website, click on "Contracts" then search by document number LAW12 to locate the following contract information:

Contract User Guide "Forms & Terms" tab Request for Response (RFR) "Forms & Terms" tab

Cost Tables "Vendors" tab

Price Lists/Catalogs "Vendors" tab, individual Vendor Information page

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